OFFICIAL PROXY BALLOT 120TH ANNUAL ELECTION OF DIRECTORS



The undersigned hereby appoints Anthony B. Spada, Jr., President/CEO, and Michael S. Karnes, Chair of the Board of Directors, and each or either of them as proxies, with full power of substitution, to vote on behalf of the undersigned at the Annual Meeting of the Members of AAA Western and Central New York, Inc. (the "Corporation"), to be held at 100 International Drive, Williamsville, New York, on Friday, November 29, 2019, at 10 a.m. or any adjournments thereof, for the candidates identified below to serve as directors of the Corporation.

Any proxy or proxies previously given by the undersigned to any person or persons are hereby revoked:

FOUR CANDIDATES-AT-LARGE TO BE ELECTED

TERM ENDING DECEMBER 2022:

Donald Boswell (Williamsville) Gary Crosby (Buffalo) Mark Wladis (Manlius) Jett Mehta (Pittsford)

Print Name

Sign Name I HAVE READ THIS OFFICIAL PROXY BALLOT, AND MY SIGNATURE REPRESENTS MY VOTE FOR THE FOUR CANDIDATES-AT-LARGE NOTED ABOVE

Membership Number

Rev 11/5/2019

OFFICIAL PROXY BALLOT 120[™] ANNUAL ELECTION OF DIRECTORS



The undersigned hereby appoints Anthony B. Spada, Jr., President/CEO, and Michael S. Karnes, Chair of the Board of Directors, and each or either of them as proxies, with full power of substitution, to vote on behalf of the undersigned at the Annual Meeting of the Members of AAA Western and Central New York, Inc. (the "Corporation"), to be held at 100 International Drive, Williamsville, New York, on Friday, November 29, 2019, at 10 a.m. or any adjournments thereof, for the candidates identified below to serve as directors of the Corporation.

Any proxy or proxies previously given by the undersigned to any person or persons are hereby revoked:

FOUR CANDIDATES-AT-LARGE TO BE ELECTED

TERM ENDING DECEMBER 2022:

Donald Boswell (Williamsville) Gary Crosby (Buffalo) Mark Wladis (Manlius) Jett Mehta (Pittsford)

> Sign Name I HAVE READ THIS OFFICIAL PROXY BALLOT, AND MY SIGNATURE REPRESENTS MY VOTE FOR THE FOUR CANDIDATES-AT-LARGE NOTED ABOVE

Print Name